



Dear Pharmacy Partner,

The Trade Sales & Operations department of Boehringer Ingelheim Pharmaceuticals, Inc. is proud to announce the recognition of Tom Via, National Account Director, as a Finalist for Manufacturer of the Year by wholesale distributor H.D. Smith.

In addition to the top honor he received in 2008, this year's second place finish is the net effect of Tom's hard work and exceptional supply chain knowledge, and is indicative of his skill in balancing the wholesaler's point of view and Boehringer Ingelheim's best interests.

We would also like to thank Mike DeRoberts, National Account Director, for his behind-the-scenes work with H.D. Smith.

Congratulations to both Tom and Mike.

Regards,

Jay Garvey  
National Accounts, Director Field Sales

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